



Megan Canniff REALTOR®

Buyer's Guide

TO HELP YOU FIND YOUR DREAM HOME



MEGAN CANNIFF REALTOR®

Email: megancanniff@royallepage.ca

Phone: 226.626.7133

Address: 425 McNaughton Ave W Chatham, ON N7L 4K4



This buyer's guide is a concise resource designed to help you make informed decisions when purchasing a home with the assistance of a realtor. Whether you're a first-time buyer or experienced homeowner, these essential steps will guide you toward a successful home purchase.



Buying a home is an exciting journey, and having a trusted realtor by your side can make all the difference. Let's take one step closer to finding your dream home.

Megan Canniff



CONTACT ME

E: megancanniff@royallepage.ca

P: 226.626.7133

A: 425 McNaughton Ave W Chatham, ON
N7L 4K4





Financing Your Home

- 1**
 - Pre-Approval: Get mortgage pre-approval to strengthen your offer.
 - Loan Options: Understand mortgage options and choose what suits you.
 - Credit Management: Monitor and improve your credit score.
-

Assess Your Needs and Budget

- 2**
 - Define Your Goals: Determine the type of home you need - starter, upgrade, or investment.
 - Evaluate Finances: Review your income, expenses, savings, and credit score.
 - Set a Realistic Budget: Consider all homeownership costs to avoid financial strain.
-

Selecting a Realtor

- 3**
 - Realtor's Role: Realtors provide expertise, negotiate, and assist in the process.
 - Choosing Wisely: Seek referrals, interview realtors, and assess their local knowledge.
-

Home Search and Selection

- 4**
 - Define Criteria: List your must-haves and preferences.
 - Research Properties: Explore listings, neighborhoods, and amenities.
 - Compare and View: Visit properties and make informed comparisons.
-

Negotiating and Making an Offer

5

- Offer Price: Determine a competitive offer price.
 - Competitive Offer: Craft an attractive offer to secure the property.
 - Negotiate Wisely: Negotiate terms and conditions with guidance from your realtor.
-

Home Inspection and Due Diligence

6

- Inspection Importance: Conduct a thorough home inspection.
 - Review Reports: Carefully assess inspection findings.
 - Address Issues: Negotiate repairs or credits as necessary.
-

Closing the Deal

7

- Finalize Financing: Secure your mortgage.
 - Escrow's Role: Understand the escrow process.
 - Closing Costs: Be prepared for closing costs and required documentation.
-

Moving In and Beyond

8

- Moving Preparation: Plan and execute your move efficiently.
 - Settling In: Familiarize yourself with your new home.
 - Ongoing Responsibilities: Be aware of your homeownership responsibilities.
-

